

Therapeutic Communication



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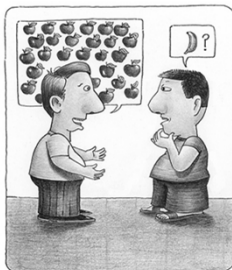
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N112 Syllabi

- Review your instructional objectives

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What is Communication?



- “the interchange of information between two or more people”
- “the exchange of ideas or thoughts”
(Berman, p. 411)
- Communication is a process

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Why is Communication important in Nursing?



- Effective communication is essential for the establishment of a nurse-client relationship
- Nurses
 - Collect assessment data
 - Initiate interventions
 - Initiate change that promotes health
 - Evaluate outcomes

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What is Therapeutic Communication?

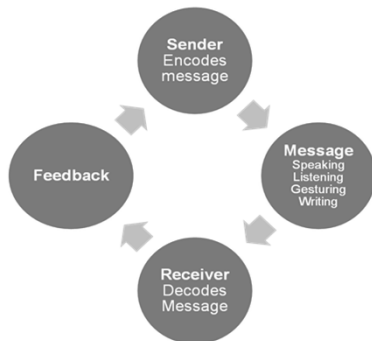
- Planned, deliberate, purposeful
- Goal: Form a working relationship with clients to fulfill the purposes of the nursing process



(Potter & Perry)

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Components of Communication



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Sender



- **Encoder**
- A person or group who wishes to convey a message to another

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Message

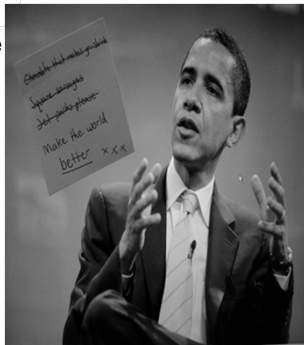
- What is actually said or written
- Includes body language
- The medium (mode) used to convey the message is the **channel**
- Three main communication channels:
 - Visual
 - Auditory
 - Kinesthetic (tactile)



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Message, cont.

- Modes or channels are affected by:
 - physical & mental development
 - culture
 - education
 - life experiences
- * Appropriate e-mail/text etc.



Receiver



- **Decoder**
 - Interprets the meaning of the message
- Primary sensory skill used in verbal communication is listening
- *Active vs. Passive

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Feedback

- Response or reaction
- The message that the receiver returns to the sender
 - Verbal
 - Non-verbal
 - Both
- Provides opportunity for clarification
- Self talk (problem)



Verbal vs. Nonverbal Communication

- Verbal Communication
 - Use of spoken or written word
 - Electronic communication (technology)
 - Electronic Health Record
 - (EHR)
 - HIPAA: concern only access on a need to know basis
- DHS LAC+USC: ORCHID
Online Real-Time Health Information Database

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Verbal vs. Nonverbal Communication

- Nonverbal Communication
 - Gestures & postures
 - Facial expressions
 - Touch
 - Physical appearance



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- Approximately, 80% of communication is transmitted by body cues
- Body language can communicate more than spoken words
- Unconsciously motivated & may be more accurate in expressing intended meaning

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Communication & Culture

- Transcultural nonverbal communication varies widely
 - Personal space
 - Smiling
 - Handshaking, touch
 - Eye contact



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Criteria for Accurate Communication

- Congruency in Communication
 - The verbal & nonverbal aspects of the message should match
 - If the nurse's communication is congruent, the client is more likely to TRUST the nurse
 - "Dressing change"

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Criteria for Accurate Communication, *cont.*

- Pace
- Intonation (tone)
- Clarity & Brevity
- Timing & Relevance

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Interpersonal Attitudes

Facilitate Communication

- Caring/warmth
- Respect
- Acceptance

Inhibit Communication

- Condescension
- Lack of interest
- Coldness

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Attributes of an Effective Communicator



- Knowledge of communication principles
- Insight of own strengths and weaknesses
- Sensitivity
- Experience

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Elements of Professional Communication

- Professional appearance, demeanor and behavior (Image)
- Courtesy
 - knock before entering, “hello”/introduce yourself to your patient
- Privacy & confidentiality
- Trustworthiness
- Autonomy & responsibility
- Assertiveness

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Attentive Listening

- Actively listening
 - Active process, requires energy and concentration
- Listening to the total message (verbal & nonverbal)
- Most important technique in effective communication



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- “When people talk, listen completely.
Most people never listen.”
 - Ernest Hemingway

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Physical Attendance

- “Posture of Involvement”
 - Berman, Box 26-1, p. 420

SOLER

- S- Sit facing the client
- O- Open posture
- L- Lean toward the client
- E- Establish and maintain
intermittent eye contact
- R- Relax

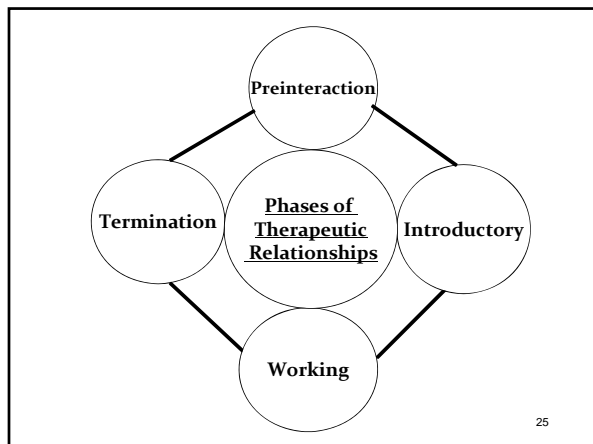


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Social vs. Professional Relationships

- | | |
|-----------------------------|---|
| • <u>Social</u> | • <u>Professional</u> |
| – No specific purpose | – Therapeutic |
| – <u>Getting acquainted</u> | – Dynamic |
| – Non-threatening | – Client directed (focus on client's wellbeing) |
| – Unlimited | – Goal directed |
| | – Time limited |

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Preinteraction Phase

- **Planning stage** before the face to face meeting
 - Review the clients name, medical hx, labs, report from previous shift, etc.
- The nurse may have some anxiety prior to meeting the patient

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Introductory Phase

- Orientation phase or prehelping phase
- Initial encounter of “getting to know each other”
- Developing trust
- Three stages of the introductory phase

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Three stages of the Introductory Phase

1. Opening the relationship
 - Set a tone
2. Clarifying the problem and expectations
3. Formulating the contract
 - Setting goals; focus on priorities
 - Timeline

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Working Phase

- Two main stages
 1. **Exploring & understanding thoughts and feelings**
 - Empathetic listening and responding
 - Respect
 - Genuineness
 - Concreteness (trip & fall)
 - Confrontation (point out discrepancies)
 2. Facilitating and taking action

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Termination Phase

- End of the nurse-client relationship
- May reminisce (summarize)
 - “Look how far you have come...”
- Start termination discussion in advance
 - Helps ease the patient’s transition

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Therapeutic Communication Techniques

Berman p. 420-421

- **Using Silence**

- Takes time and experience to become comfortable with silence
- Dx: Cancer, death, surgery etc.

- **Providing general leads**

- “Perhaps, you would like to talk about...”

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Therapeutic Communication Techniques (cont.)

- **Use open ended questions**

- “What brought you to the hospital?”
- “Tell me about....”
- “How do you feel today?”

- **Using touch**

- Remember cultural considerations

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Therapeutic Communication Techniques *cont.*

- **Restate or paraphrase**

- Client: “The Doctor told me that I need surgery tomorrow, but I am afraid that I may die during anesthesia”
- Nurse: “You are concerned about the anesthesia?”
- Client: “Yes, my uncle died in the operating room three years ago”

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Therapeutic Communication Techniques , *cont.*

- **Clarifying**

- Rationale: To confirm accuracy of information
- “I’m not sure I understand what you mean by ‘sicker than usual.’ What is different today?”

- **Be specific**

- “On a scale of 0-10, tell me what your pain level is”

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Therapeutic Communication Techniques , *cont.*

- **Providing Information**

- Tell the patient what they need or want to know
- “This medication can make you feel that your heart is beating faster. It is normal and should subside within few minutes”

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Therapeutic Communication Techniques , *cont.*

- **Acknowledging**

- Giving recognition regarding a change in behavior
 - “I notice that you are squinting your eyes Are you having difficulty seeing?”

- **Presenting reality**

- “Your magazine is here in the drawer. It has not been stolen”

- See Berman, pp. 420-421 for more examples

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Documentation

- Form of communication
 - Dr.'s Orders
- Clear, concise & complete
- Legible handwriting
- Process recording
 - Verbatim (word for word recoding, including verbal and nonverbal interactions)



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SBAR

- Framework for nurse/physician communication
 - **Situation:** State your name, unit, client's name & briefly state the problem
 - **Background:** Admitting dx & hx (pertinent)
 - **Assessment:** current problem (vital signs, pain, change from baseline status)
 - **Recommendation:** recommendation that addresses client's need

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SBAR

Situation: Patients name, ward & room #
Background: Admitting Dx. & allergies
Assessment: Pain level of 8/10 and PRN meds are ineffective
Recommendation: What you want to happen to optimize client outcomes:
Could you order a pain medication for breakthrough pain please

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SBAR

- Purpose:
 - A Joint Commission National Patient Safety Goal #2:
 - To Improve The Communication Among Caregivers
 - DHS Class: Say It Right the First Time
 - Many more changes to come!!

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Hand Off Communication

- Effective communication is vital to optimizing the quality and safety of patient care delivery as well as reducing costs associated with avoidable errors
- When hand off communication is done properly, it promotes continuity of care and patient safety

– 2012 DHS Inpatient Annual Core Competency Study Guide (Licensed Nursing)⁴¹

Three Common Disruptive Behaviors Reported by Nurses

- Incivility
- Lateral violence
- Bullying

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Incivility

- “Rude or disruptive behavior that may result in psychological or physiological distress for the people involved and, if left unaddressed, may progress into threatening situations” p. 431
 - Withholding vital client information

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Lateral Violence

- “Physical, verbal or emotional abuse or aggression directed at RN coworkers at the same organizational level” p. 432

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Bullying

- “Repeated, unreasonable actions of individuals (or a group) directed towards an employee (or a group of employees), which are intended to intimidate, degrade, humiliate or undermine;” p. 432

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End of Shift Summary(EOSS)

Remove Spring, 2016

- You will **not be charting an EOSS** in first semester
- You will be giving a verbal “handoff” communication
- EOSS is the evaluation phase of the nursing process
 - Purpose: Continuity of care

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Key Elements for Effective Handoff Communication

- Elements & Responsibilities (Berman, p. 237 box 15-3)
 - Up-to-date information
 - Interactive communication (allow for questions/clarification)
 - Verify information when necessary (repeat back)
 - Minimal interruptions
 - Opportunity for receiver to review relevant client data
 - LAC+USC: Kardex/ MAR/ walking rounds
 - Example: All staff in conference room (small ward 8A)

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Hand Off Communication

- Patient's name
- Diagnosis/ Allergies
- Current V/S & pain score
- Latest tx & procedures
- Pending tx/procedures/ lab tests
- Holds or isolation precautions
- Safety issues- falls, pressure ulcers, suicide risk

– 2012 DHS Inpatient Annual Core Competency Study Guide (Licensed Nursing)
– Standardized approach

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Blocks to Therapeutic Interactions



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Blocks to Therapeutic Interactions

- Failure to listen
- Improperly decoding the client's intended message
- Placing the nurse's needs above the client's
- Being defensive
- Challenging

• See Berman, table 26-2, p. 422



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Blocks to Therapeutic Interactions, *cont.*



- Defensive responses
 - "The nursing staff is very competent."
- Reassuring
 - "Don't worry about that."
- Advising
 - "I think you should....."

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Blocks to Therapeutic Interactions, *cont.*

- Belittling the clients feelings
 - Pt.: "I don't have anything to live for"
 - Nurse: "Everyone gets down in the dumps"
- Stereotyping
- "Elderspeak" p.418



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Blocks to Therapeutic Interactions, *cont.*

- Changing the subject
- Arguing
 - "How can you say you haven't slept all night, when I came in to your room, I heard you snoring"



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Blocks to Therapeutic Interactions, *cont.*

- Poor data collection
- Inappropriate nursing diagnosis
- Lack of planning by the nurse



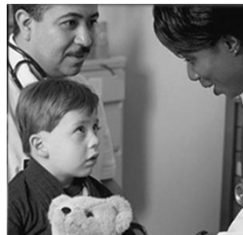
Challenging Communication Situations

- Anger
- Grieving
- ALOC – confused patients
- Demanding patients
- Silence
- Anxious
- Language barrier

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Health Interview

- Nursing interview vs. social conversation
- Purpose
 - Goal directed
 - Client focused
- Guidelines
 - Utilize Therapeutic Communication techniques



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The Nurse-Client Relationship

*“People will forget what
you say to them.
However, they will
never forget how you
make them feel”*

-Anonymous

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